

# Curriculum Vitae | Andreas Dür

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## Personal

Austrian citizen

Married, father of Alexander (2007) and Julia (2009)

## Current Positions

Professor of International Politics, University of Salzburg, since 2009

Head of Department, Department of Political Science, since 2024

Fellow, Salzburg Centre of European Union Studies (SCEUS), since 2009

Non-residential fellow, World Trade Institute, since 2015

## Previous Positions

Visiting Professor, University College Dublin, 2010-2012

Visiting Professor at the Institut Barcelona d'Estudis Internacionals, Spain, 2009

Lecturer at University College Dublin, 2005-2009

Lecturer at the Chair of Political Science II (International Relations), University of Mannheim, Germany, 2004

Postdoctoral research fellow at the Mannheim Centre for European Social Research (MZES), University of Mannheim, 2003-2005

## Education

Ph.D. in Political Science, European University Institute, Florence (Italy), 2004

Thesis title: "Protecting Exporters: Discrimination and Trade Liberalization in Transatlantic Trade Relations, 1932-2003", supervised by Prof. Daniel Verdier

Defended on 7 July 2004. Thesis jury: Colin Crouch (Florence), Walter Mattli (Oxford), Gerald Schneider (Konstanz), and Daniel Verdier (Ohio State)

Visiting researcher in the Department of Political Science, University of California at Berkeley, USA, 2003

M.A. in Political Science, University of Innsbruck, Innsbruck (Austria), 1999

M.A. in History, Eastern Illinois University, Charleston (USA), 1998

## Funded Research

2024: European Research Council (ERC) Advanced Grant for a project on “The Geopoliticization of Trade Policy” (about €2,500,000)

2024: FWF/SNF Weave project on “The design of trade agreements and global supply chains: A large language model approach and its application” (with Manfred Elsig, about €1,100,000)

2021: Project partner in a successful application for a Lise Meitner fellowship on “The Institutionalization of Bilateral Cooperation, 1945–2020”, funded by the FWF (with Markus Gastinger as principal investigator) (about €180,000)

2021: Successful application for a project entitled: “Security Externalities of Trade”, funded by the FWF (together with Yuleng Zeng) (about €220,000)

2020: Project partner in a successful application for a Jean Monet Network entitled: “Transatlantic Trade Politics”, funded by the Erasmus+ programme under Horizon 2020 (led by Achim Hurrelmann) (about €375,000)

2019: Project partner in a successful application for a project on “Darkness on the horizon? Exploring the response to contestation of trade policy in Europe”, funded by the Norwegian Research Council (led by Guri Rosen) (about €480,000)

2019: Co-applicant of a successful application for a Marie Skłodowska-Curie Individual Fellowship (with Markus Gastinger as principal investigator) (about €180,000)

2016: European Research Council (ERC) Consolidator Grant for a project on “Power in International Trade Negotiations” (about €1,700,000)

2015: Member of a successful application for funding from the Canadian Social Sciences and Humanities Research Council for a project on environmental provisions in trade agreements (with Jean-Frédéric Morin as principal investigator) (about €170,000)

2014: Member of a successful application for funding from the Swiss Network for International Studies for a project on “A ‘Social Clause’ through the Back Door? Labor Provisions in Preferential Trade Agreements” (with Damian Raess as principal investigator) (about €250,000)

2013: Funding from the Jubiläumsfonds of the Austrian National Bank for a project on interest group strategies (about €110,000)

2011: Funding from the European Science Foundation and the Austrian Science Fund for a project on interest groups in the EU (together with a team of scholars across Europe, see <http://www.intereuro.eu/>) (Austrian project: €230,000)

2010: Co-applicant of a successful application for a Lise-Meitner scholarship from the Austrian Science Fund (with Gemma Mateo as principal investigator) (about €120,000)

2009–2017: Funding from the World Trade Institute Berne for a project on regional trade agreements (together with Leonardo Baccini and Manfred Elsig) (about SFR150,000)

2009: Funding from the Austrian Federal Chancellery for a project on national coordination of EU policy-making (together with Sonja Puntischer-Riekmann and Helmut Gaisbauer) (€93,000)

2008: Funding from the UCD College of Human Sciences (€2,000), the Government of Ireland scholarship (€2,000), and the University Association for Contemporary European Studies (€500) for a workshop on "Negotiation Theory and the EU"

2007: Member of a successful application for funding from the Spanish Ministry for Education and Science for a project on "The Power of Spanish Actors in the Legislative Process of the European Union" (SJ2007- 61796CPOL) (with Javier Arregui as principal investigator) (€70,000)

2006: IRCHSS funding for the project "Ireland and 'Grand Bargains' in the European Union", for the period 2007-2009 (€41,000)

2006: IRCHSS grant for the Graduate Education Programme in International Relations (with John Doyle as project team leader) (€60,000)

2006: UCD seed funding for the project "The EU in International Trade Negotiations" (€2,500)

## Awards and Scholarships

2018: Science prize of the region of Vorarlberg (Wurdigungspreis)

2017: Prize for best International Political Economy dataset for DESTA from the International Political Economy Society (IPES) (together with Leonardo Baccini and Manfred Elsig)

2011: University of Salzburg Kurt Zopf Award for the most outstanding scientific publication published in 2010

2005: Prize "Obiettivo Europa" for the best thesis defended in the Department of Political and Social Sciences at the European University Institute between 2001 and 2005

2005: American Political Science Association travel grant to attend the APSA Annual Meeting in Washington, DC, 1-4 September

2003: Scholarship from the European Commission in the framework of the Research and Training Network "Dynamics and Obstacles of European Governance" (2003-2005)

2002: Third-year grant from the European University Institute (2002-2003)

2002: Grant from the European University Institute to attend the University of California, Berkeley

2000: Postgraduate scholarship from the Austrian Ministry of Education (2000-02)

1999: Award from the Austrian Ministry of Education on the occasion of the completion of the master's degree

1998: Stephan M. Horak Memorial Scholarship from the Eastern Illinois University

1997: Graduate Assistantship (1997-98), Eastern Illinois University

## Publications

### Books

3. *The Political Influence of Business in the European Union* (Ann Arbor: University of Michigan Press, 2019) (with Patrick Bernhagen and David Marshall).

Reviewed in *Choice*, *Political Studies Review*, and *Interest Groups & Advocacy*.

2. *Insiders versus Outsiders: Interest Group Politics in Multilevel Europe* (Oxford: Oxford University Press, 2016) (with Gemma Mateo).

Reviewed in *JCMS: Journal of Common Market Studies*, *Journal of European Integration*, *Political Studies Review*, and *Politische Vierteljahresschrift*.

1. *Protection for Exporters: Power and Discrimination in Transatlantic Trade Relations, 1930-2010* (Ithaca: Cornell University Press, 2010).

Reviewed in *Comparative European Politics*, *Economic History Review*, *EH.net*, *EUSA Review*, *International History Review*, *Perspectives on Politics*, *Political Studies Review*, *Politische Vierteljahresschrift* and *World Trade Review*.

Winner of the 2011 University of Salzburg Kurt Zopf Award for internationally renowned publication achievements.

### *Edited volumes*

11. Reacting to the Politicization of Trade Policy, Special Issue of the *Journal of European Public Policy*, Vol. 31 (2024), No. 1 (co-edited with Dirk De Bièvre and Scott Hamilton).
10. *Key Controversies in European Integration, third edition* (London: Macmillan, 2021) (European Union Series) (co-edited with Hubert Zimmermann).
9. The Political Economy of the European Union, Special Issue of the *Review of International Organizations*, Springer, Vol. 15 (2020), No. 2 (co-edited with Christoph Moser and Gabriele Spilker).
8. *EU trade policy*, Virtual Special Issue of the *Journal of European Public Policy* (2017).  
<http://explore.tandfonline.com/content/pgas/rjpp-vsi-eu-trade-policy>
7. *Key Controversies in European Integration, second edition* (Basingstoke: Palgrave, 2016) (European Union Series) (co-edited with Hubert Zimmermann).
6. *Trade Cooperation: The Purpose, Design and Effects of Preferential Trade Agreements* (Cambridge: Cambridge University Press, 2015) (co-edited with Manfred Elsig).

Chinese version with Social Sciences Academic Press (2024).

5. *Key Controversies in European Integration, first edition* (Basingstoke: Palgrave, 2012) (European Union Series) (co-edited with Hubert Zimmermann).

Reviewed in *Times Higher Education*, *Political Studies Review*, *EUSA Review* and *H-Soz-u-Kult*.

4. The European Union's Foreign Economic Policies: A Principal-Agent Perspective, Special Issue of the *Journal of European Public Policy*, Routledge, Vol. 18 (2011), No. 3 (co-edited with Manfred Elsig).  
<http://www.informaworld.com/smpp/title db=all content=g936394207>

Also published as an edited volume with Routledge, 2011 (<http://www.routledge.com/>).

Also published as a paperback, 2013

3. Negotiation Theory and the EU: The State of the Art, Special Issue of the *Journal of European Public Policy*, Routledge, Vol. 17 (2010), No. 5 (co-edited with Gemma Mateo and Daniel Thomas).  
<http://www.informaworld.com/smpp/title db=all content=g923247260>

Also published as an edited volume with Routledge, 2010 (<http://www.routledge.com/>).

2. The EU in International Trade Negotiations, Special Issue of the *Journal of Common Market Studies*, Blackwell, Vol. 45 (2007), No. 4 (November) (co-edited with Hubert Zimmermann). (<http://www.blackwell-synergy.com/toc/jcms/45/4>)
1. Interest Group Influence on Policymaking in Europe and the United States, Special Issue of the *Journal of Public Policy*, Cambridge University Press, Vol. 27 (2007), No. 1 (February) (co-edited with Dirk De Bièvre). <http://journals.cambridge.org/>

### Journal articles

67. The Institutional Design of Joint Bodies in Trade Agreements: Monitoring Commitments, Facilitating Negotiations, Avoiding Ratification, *Review of International Political Economy* (2026) (with Markus Gastinger)
66. Who Drives the Security Narrative in U.S. Trade Policy?, *PS: Political Science & Politics* (2026) (with Mehmet Yavuz and Gemma Mateo)
65. Business versus Citizens: Legislators' Responsiveness in Trade Policy, *European Political Science Review* (2026) (with Robert Huber and Gemma Mateo)
64. Compensating the Losers: The (Limited) Elite-Public Gap in Trade Politics, *European Journal of Political Research* (2026) (with Robert Huber and Gemma Mateo)
63. Weathering the Storm: US Trade Policy Beyond Trump, *International Organization* Vol. 79 (2025), S1, 194-208 (with Alessia Invernizzi)
62. Geopolitics Meets Business Interests: The EU and European Economic Security, *Journal of European Public Policy* (2025) (with Gemma Mateo and Lorane Visart).
61. A Fair Deal: Inequity Aversion and Individual Attitudes toward Trade Agreements, *Review of International Organizations* (2025) (with Stefan Hee and Robert Huber).
60. Shock and Awe: Economic Sanctions and Relative Military Spending, *Journal of Peace Research* (2025) (with Yuleng Zeng).
59. EU Trade Agreements and External Differentiation: A Large Language Model Approach, *West European Politics* Vol. 48 (2025), No. 5, 1059-1085.
58. It's Trade, Stupid! How Changes in Trade Competitiveness Affect Incumbents' Electoral Success, *European Journal of Political Research* Vol. 63 (2024), No. 4, 1712-1723 (with Robert Huber and Yannick Stiller).
57. Lobbying in the Face of Politicization: Interest Group Strategies in Trade Policy, *Journal of European Public Policy*, Vol. 31 (2024), No. 1, 212-238 (with Gemma Mateo).
56. Reacting to the Politicization of Trade Policy, *Journal of European Public Policy*, Vol. 31 (2024), No. 1, 1-19 (with Dirk De Bièvre and Scott Hamilton).
55. Trade Competitiveness, Constituency Interests, and Legislators' Attitudes Towards Trade Agreements, *Legislative Studies Quarterly* Vol, 49 (2024), No. 2, 353-382 (with Robert Huber and Yannick Stiller).
54. Measuring Subnational Trade Competitiveness, *Scientific Data* Vol. 10 (2023), No. 331 (with Robert Huber and Yannick Stiller).
53. Who wins and who loses from trade agreements? Stock market reactions to news on TPP and TTIP, *Politics and Governance* Vol. 11 (2023), No. 4, 200-211 (with Lisa Lechner).

52. Interest Group Preferences towards Trade Agreements: Institutional Design Matters, *Interest Groups & Advocacy* Vol. 12 (2023), No. 1, 48-72 (with Robert A. Huber, Gemma Mateo, and Gabriele Spilker).
51. Spinning a global web of EU external relations: How the EU establishes stronger joint bodies where they matter most, *Journal of European Public Policy* Vol. 30 (2023), No. 6, 1072-1091 (with Markus Gastinger).
50. Education and Trade Attitudes: Revisiting the Role of Economic Interest, *World Trade Review* Vol. 21 (2022), No. 4, 497-511 (with Robert Huber and Yannick Stiller).
49. Power and Innovative Capacity: Explaining Variation in Intellectual Property Rights Regulation across Trade Agreements, *International Interactions* Vol. 48 (2022), No. 1, 23-48 (with Christoph Mödlhamer).
48. Joint Bodies in the EU's International Agreements: Delegating Powers to the European Commission in EU External Relations, *European Union Politics* Vol. 22 (2021), No. 4, 611-630 (with Markus Gastinger).
47. Elite Cueing and Attitudes Towards Trade Agreements: The Case of TTIP, *European Political Science Review* Vol. 13 (2021), No. 1, 41-57 (with Bernd Schlipphak).
46. The Political Economy of the European Union, *Review of International Organizations* Vol. 15 (2020), No. 3, 561-572 (with Christoph Moser and Gabriele Spilker).
45. Trade Policy in a 'GVC World': Multinational Corporations and Trade Liberalization, *Business and Politics* Vol. 22 (2020), No. 4, 639-66 (with Christina Anderer and Lisa Lechner) (nominated for the 2021 David P. Baron Award for best article published in *BAP* in 2020).
44. Global value chains, the anti-globalization backlash, and EU trade policy: a research agenda, *Journal of European Public Policy* Vol. 27 (2020), No. 6, 944-956 (with Jappe Eckhardt and Arlo Poletti).
43. How Interest Groups Influence Public Opinion: Arguments Matter More than the Sources, *European Journal of Political Research* Vol. 58 (2019), No. 2, 514-535.
42. Global value chains and product differentiation: Changing the politics of trade, *Global Policy* Vol. 9 (2018), S2, 49-57 (with Leonardo Baccini).
41. Intra-Industry Trade, Global Value Chains, and Preferential Tariff Liberalization, *International Studies Quarterly* Vol. 62 (2018), No. 2, 329-340 (with Leonardo Baccini and Manfred Elsig).
40. Protecting Labor Rights in Preferential Trade Agreements: The Role of Trade Unions, Left Governments, and Skilled Labor, *Review of International Organizations* Vol. 13 (2018), No. 2, 143-162 (with Damian Raess and Dora Sari).
39. Mapping the Trade and Environment Nexus: Insights from a New Dataset, *Global Environmental Politics* Vol. 18 (2018), No. 1, 122-139 (with Jean Frédéric Morin and Lisa Lechner).
38. The Political Salience of EU Policies, *Journal of European Public Policy* 25 (2018), no. 11, 1726-1737 (with Jan Beyers and Arndt Wonka).
37. Interest group success in the European Union: When (and why) does business lose?, *Comparative Political Studies* Vol. 48 (2015), No. 8, 951-983 (with Patrick Bernhagen and David Marshall).
36. Information or Context: What Explains Positional Proximity between the European Commission and Lobbyists?, *Journal of European Public Policy*, Vol. 22 (2015), No. 4, 570-587 (with Patrick Bernhagen and David Marshall).

35. The Politics of Trade Agreement Design: Revisiting the Depth-Flexibility Nexus, *International Studies Quarterly*, Vol. 59 (2015), No. 4, 765-775 (with Leonardo Baccini and Manfred Elsig).
34. Investment Discrimination and the Proliferation of Preferential Trade Agreements, *Journal of Conflict Resolution*, Vol. 59 (2015), No. 4, 617-644 (with Leonardo Baccini).
33. The Europeanization of Interest Groups: Group Type, Resources and Policy Area, *European Union Politics* Vol. 15 (2014), No. 4; 572-594 (with Gemma Mateo).
32. Public Opinion and Interest Group Influence: How Citizen Groups Derailed the Anti-Counterfeiting Trade Agreement, *Journal of European Public Policy* Vol. 21 (2014), No. 8, 1199-1217 (with Gemma Mateo).
31. Sampling policy issues in interest group research: Lessons from the Intereuro project, *Interest Groups & Advocacy* Vol. 3 (2014), No. 2, 160-173 (with Jan Beyers, David Marshall and Arndt Wonka).
30. The INTEREURO Project: Logic and Structure, *Interest Groups & Advocacy* Vol. 3 (2014), No. 2, 126-140 (with Jan Beyers, Laura Chaqués Bonafont, Rainer Eising, Danica Fink-Hafner, David Lowery, Christine Mahoney, William Maloney and Daniel Naurin).
29. Measuring Interest Group Success Spatially, *Interest Groups & Advocacy* Vol. 3 (2014), No. 2, 202-218 (with Patrick Bernhagen and David Marshall).
28. The Design of Preferential Trade Agreements: Introducing a New Dataset, *Review of International Organizations* Vol. 9 (2014), No. 3, 353-375 (with Leonardo Baccini and Manfred Elsig).
27. International Treaty Ratification and Party Competition: Theory and Evidence from the EU's Constitutional Treaty, *Political Science Research & Methods*, Vol. 1 (2013), No. 2, 179-200 (with Nikitas Konstantinidis).
26. Gaining Access or Going Public? Interest Group Strategies in Five European Countries, *European Journal of Political Research* Vol. 52 (2013), No. 5, 660-86 (with Gemma Mateo).
25. Who Lobbies the European Union? National Interest Groups in a Multilevel Polity, *Journal of European Public Policy*, Vol. 19 (2012), No. 7, 969-87 (with Gemma Mateo).
24. Rational Choice: Ein kritisches Plädoyer für Theorien der rationalen Entscheidung, *Österreichische Zeitschrift für Politikwissenschaft*, Vol. 41 (2012), No. 1, 73-83.  

With reactions by Franz Eder (ÖZP 2/2012) and Anna Durnová (ÖZP 3/2012).
23. The New Regionalism and Policy Interdependence, *British Journal of Political Science* Vol. 42 (2012), No. 1, 57-79 (with Leonardo Baccini).
22. Fortress Europe or Open Door Europe? The External Impact of the EU's Single Market in Financial Services, *Journal of European Public Policy*, Vol. 18 (2011), No. 5, 619-35.
21. To Call or Not to Call: Political Parties and Referendums on the EU's Constitutional Treaty, *Comparative Political Studies*, Vol. 44 (2011), No. 4, 468-92 (with Gemma Mateo).
20. Principals, Agents, and the European Union's Foreign Economic Policies, *Journal of European Public Policy*, Vol. 18 (2011), No. 3, 323-38 (with Manfred Elsig).
19. Choosing a Bargaining Strategy in EU Negotiations: Power, Preferences, and Culture, *Journal of European Public Policy*, Vol. 17 (2010), No.5, 682-95 (with Gemma Mateo).

18. Negotiation Theory and the EU: The State of the Art, *Journal of European Public Policy*, Vol. 17 (2010), No.5, 615-20 (with Gemma Mateo and Daniel Thomas).
17. Bargaining Power and Negotiation Tactics: The Negotiations on the EU's Financial Perspective, 2007-2013, *Journal of Common Market Studies*, Vol. 48 (2010), No. 3, 557-78 (with Gemma Mateo).
16. Irish Associations and Lobbying on EU Legislation: Resources, Access Points, and Strategies, *Irish Political Studies*, Vol. 25 (2010), No. 1, 107-22 (with Gemma Mateo).
15. Interest Groups in the European Union: How Powerful Are They?, *West European Politics*, Vol. 31 (2008), No. 6, 1212-30.
14. Measuring Interest Group Influence in the EU: A Note on Methodology, *European Union Politics*, Vol. 9 (2008), No. 4, 585-602.
13. Bargaining Power and Trade Liberalization: European External Trade Policies in the 1960s, *European Journal of International Relations*, Vol. 14 (2008), No. 4, 645-69.
12. The Irish EU Presidency and the Constitutional Treaty: Neutrality, Skills, and Effective Mediation, *Irish Political Studies*, Vol. 23 (2008), No. 1, 59-76 (with Gemma Mateo).
11. Bringing Economic Interests Back Into the Study of EU Trade Policy-making, *British Journal of Politics and International Relations*, Vol. 10 (2008), No. 1, 27-45.

Reprinted in: Ben Tonra, Richard Whitman and Alasdair Young (eds) (2016) *Foreign Policy of the European Union* (SAGE).

10. EU Trade Policy as Protection for Exporters: The Agreements with Mexico and Chile, *Journal of Common Market Studies*, Vol. 45 (2007), No. 4, 833-55.
9. Introduction: The EU in International Trade Negotiations, *Journal of Common Market Studies*, Vol. 45 (2007), No. 4, 771-87 (with Hubert Zimmermann).
8. Foreign Discrimination, Protection for Exporters, and U.S. Trade Liberalization, *International Studies Quarterly*, Vol. 51 (2007), No. 2, 457-80.
7. The Question of Interest Group Influence, *Journal of Public Policy*, Vol. 27 (2007), No. 1, 1-12 (principal author, with Dirk De Bièvre).
6. Inclusion without Influence: NGOs in European Trade Policy, *Journal of Public Policy*, Vol. 27 (2007), No. 1, 79-101 (principal author, with Dirk De Bièvre).
5. Assessing the EU's Role in International Trade Negotiations, *European Political Science*, Vol. 5 (2006), No. 4, 362-75.
4. Bargaining Efficiency in Intergovernmental Negotiations in the EU: Treaty of Nice versus Constitutional Treaty, *Journal of European Integration* Vol. 28 (2006), No. 4, 381-98 (with Gemma Mateo).
3. Constituency Interests and Delegation in European and American Trade Policy, *Comparative Political Studies* Vol. 38 (2005), No. 10, 1271-96 (with Dirk De Bièvre).
2. Conflict Resolution in Transatlantic Economic Relations: What Can We Learn from the Early 1970s? *BC Journal of International Affairs* (2005), 57-68.
1. Treaty-Making in the European Union: Bargaining, Issue Linkages, and Efficiency, in *European Integration online Papers* Vol. 8 (2004), No. 18 (with Gemma Mateo).

*Chapters in edited volumes*

25. "Interest Groups and Public Opinion", in Adam Newmark and Anthony Nownes (eds.) (2026) *Sage Encyclopedia of Interest Groups and Lobbying* (SAGE).
24. "Interest Groups and Policy Change", in R. Chari, M. Crepaz, W. M. Junk, and E. Korkea-aho (eds.) (2026) *Oxford Handbook on Lobbying and Its Regulation* (Oxford: Oxford University Press) (co-authored with David Marshall).
23. "Preferences for Trading Partners: Evidence from Citizens and Legislators in Latin America", in Manfred Elsig, Andrew Lugg and Rodrigo Polanco (eds.) (2025) *Globalization in Latin America: The Law, Politics and Economics of Preferential Trade Agreements* (Cambridge: Cambridge University Press), 36-55 (co-authored with Robert Huber).
22. "Internationale Handelspolitik", in Karsten Mause, Christian Müller and Klaus Schubert (2024) *Politik und Wirtschaft: Ein integratives Kompendium*, 2nd ed. (Berlin: Springer) (co-authored with Harald Oberhofer).
21. "Internationaler Handel", in Andreas Busch, Susanne Lütz et al. (eds) (2022) *De-Globalisierung: State of the Art* (Baden-Baden: Nomos), 61-80.
20. "Introduction: Key Controversies in European Integration", in Hubert Zimmermann and Andreas Dür (eds) (2021) *Key Controversies in European Integration*, 3rd ed. (London: Red Globe Press), xix-xxvii (co-authored with Hubert Zimmermann).
19. "Los grupos de interés en la Unión Europea", in Luis Bouza and Cristina Ares (eds) (2019) *Análisis de la UE en un contexto cambiante* (Madrid: CIS), 131-146 (co-authored with Gemma Mateo).
18. "Introduction: Key Controversies in European Integration", in Hubert Zimmermann and Andreas Dür (eds) (2016) *Key Controversies in European Integration*, 2nd ed. (London: Palgrave), 1-9 (co-authored with Hubert Zimmermann).
17. "Perspectiva comparada en el estudio de grupos de interés", in Iván Medina, Joaquín Molins and Luz Muñoz Marquez (eds) (2016) *Los grupos de interés en España: Organización, institucionalización y estrategias de influencia* (Madrid: Tecnos), 617-643 (co-authored with Gemma Mateo).
16. "Imitation and Innovation in International Governance: The Diffusion of Trade Agreement Design", in Andreas Dür and Manfred Elsig (eds) (2015) *Trade Cooperation: The Purpose, Design and Effects of Preferential Trade Agreements* (Cambridge: Cambridge University Press) (co-authored with Leonardo Baccini and Yoram Haftel).
15. "Introduction", in Andreas Dür and Manfred Elsig (eds) (2015) *Trade Cooperation: The Purpose, Design and Effects of Preferential Trade Agreements* (Cambridge: Cambridge University Press) (co-authored with Manfred Elsig).
14. "Business Interests and the Transatlantic Trade and Investment Partnership", in Mario Telò, Frederik Ponjaert and Jean-Frédéric Morin (2015) *The Transatlantic Trade and Investment Partnership in a Multipolar World* (Ashgate) (co-authored with Lisa Lechner).
13. "International Trade: Commercial Policy and Trade Negotiations" in James Wright (ed.) (2015) *International Encyclopedia of the Social & Behavioral Sciences*, 2nd edition (Oxford: Elsevier), 568-73.
12. "The EU's Foreign Economic Policy: Limits to Delegation", in Jeremy Richardson (ed.) (2012) *Constructing a Policy-making State? Policy Dynamics in the European Union* (Oxford: Oxford University Press), 234-52.

11. "Interest Group Dominance in the EU's Foreign Economic Policy", in Hubert Zimmermann and Andreas Dür (eds) (2012) *Key Controversies in European Integration* (Houndmills: Palgrave), 177-89.
10. "Introduction: Key Controversies in European Integration", in Hubert Zimmermann and Andreas Dür (eds) (2012) *Key Controversies in European Integration* (Houndmills: Palgrave), 1-9 (co-authored with Hubert Zimmermann).
9. "Conclusion", in Hubert Zimmermann and Andreas Dür (eds) (2012) *Key Controversies in European Integration* (Houndmills: Palgrave), 232-235.
8. "How to Assess Power and Influence in EU Politics", in Jan Beyers et al. (eds.) (2009) *Interest Group Politics in Europe: Lessons from EU Studies and Comparative Politics* (London: Routledge).
7. "The Irish Presidency: Neutrality, Skills, and Effective Mediation", in Finn Laursen (ed.) (2008) *The Rise and Fall of the EU's Constitutional Treaty* (Leiden: Nijhoff/Brill), 303-22 (co-authored with Gemma Mateo).
6. "How Much Influence Do Interest Groups Have in the EU: Some Methodological Considerations", in Beate Kohler-Koch, Dirk De Bièvre and William Maloney (eds) (2008) *Opening EU Governance to Civil Society - Gains and Challenges*, CONNEX Report Series, Vol. 5, 45-67.
5. "Discriminating Among Rival Explanations: Some Tools for Small-N Researchers", in Thomas Gschwendt and Frank Schimmelfennig (eds.) (2007) *Research Design in Political Science: How to Practice What They Preach?* (Houndmills: Palgrave), 183-200.
4. "Einige Anregungen zur Auswahl zwischen konkurrierenden Erklärungsansätzen in y-zentrierter Forschung", in Thomas Gschwendt and Frank Schimmelfennig (eds) (2007) *Forschungsdesign in der Politikwissenschaft* (Frankfurt: Campus), 281-302.
3. "Avoiding Deadlock in European Trade Policy: Veto Players and Issue Linkages", forthcoming in Dirk De Bièvre and Christine Neuhold (eds) (2007) *Dynamics and Obstacles of European Governance* (Cheltenham: Edward Elgar), 97-116.
2. "Regionalism in the World Economy: Building Block or Stumbling Stone for Globalization?", in Stefan Schirm (ed.) (2007) *Globalization: State of the Art and Perspectives* (London: Routledge), 183-99.
1. "Regionalismus in der Weltwirtschaft: Baustein oder Stolperstein für Globalisierung?", in Stefan Schirm (ed.) (2006) *Globalisierung: Forschungsstand und Perspektiven* (Baden-Baden: Nomos), 215-33.
0. "Why IGCs Sometimes Fail to Be Fully Efficient: A Comparative Analysis of the IGCs of 2000 and of 2003-04", in: Carlos Closa and Natividad Fernandez (eds) (2005) *La Constitución de la Unión Europea* (Madrid: Centro de Estudios Políticos y Constitucionales), 307-25 (with Gemma Mateo).

### *Working papers*

6. "Trade Survey with Parliamentarians: Summary for Respondents", TRADEPOWER report 2022 (with Robert A. Huber, Gemma Mateo, and Yannick Stiller).
5. "Trade Negotiation Survey: Key Findings", TRADEPOWER working paper 2019 (with Gemma Mateo and Christina Anderer).
4. "The Design of Preferential Trade Agreements: A New Dataset in the Making", World Trade Organization working paper No.10/2011 (with Leonardo Baccini, Manfred Elsig and Karolina Milewicz).
3. "Lobbying by Irish Associations on EU Legislation: Findings from a Survey", Dublin European Institute, working paper No. 11/2009 (with Gemma Mateo).

2. "Mas hombres ciegos y mas elefantes? Una revision de la literature mas reciente sobre la integracion europea" [More Blind Men and More Elephants? Reviewing the Most Recent Literature on European Integration], Institut de Ciencies Polotiques i Socials (ICPS) No. 233/2004 (with Gemma Mateo).
1. "Theorizing the Contagious Effects of Regionalism: European Integration and Transatlantic Trade Relations, 1957-1963". EUI working paper, Department of Social and Political Sciences No. 8/2003.

### *Other publications*

27. "Will the global trading system weather Trump 2.0?" (with Alessia Invernizzi), contribution to the blog The Loop (December 2025). <https://theloop.ecpr.eu/will-the-global-trading-system-weather-trump-2-0/>.
26. "International trade", entry for the Elgar Encyclopedia of International Relations (2025), edited by Beate Jahn and Sebastian Schindler, pp. 214-215.
25. "How Trade Matters for Political Outcomes" (with Robert Huber), contribution to the blog The Loop (March 2024). <https://theloop.ecpr.eu/how-trade-matters-for-political-outcomes/>.
24. "Understanding the role of joint bodies in EU external relations", contribution to the blog "EUROPP: European Politics and Policy" (October 10, 2022) <http://blogs.lse.ac.uk/europpblog/> (with Markus Gastinger).
23. "Die Signale hören", Die Furche 10 March 2022, p.2 (Thema der Woche).
22. "Organizational survival, public opinion, and interest group influence: A tribute to Dave Lowery", contribution to *Flight of Wisdom: On the Importance of Community in Interest Representation and Academic Progress* (Leiden: Drukkerij Mostert, 2019), edited by Caelesta Braun, Joost Berkhout and Marcel Hanegraaff.
21. "How interest groups influence public opinion", contribution to the blog "EUROPP: European Politics and Policy" (September 4, 2018) <http://blogs.lse.ac.uk/europpblog/>.
20. "UK Trade Options After Brexit", Trade Negotiation News (September 2017) <https://www.tradenegotiationnews.com/>.
19. "5 things you always wanted to know about interest groups", contribution to the Oxford University Press blog (11 October 2016) <http://blog.oup.com/2016/10/5-things-about-interest-groups/>.
18. "Response to: Studying preference attainment using spatial models", in *European Political Science* (2016).
17. "Understanding Trade Agreements", contribution to the *fifteeneightyfour* blog (March 10, 2015) (with Manfred Elsig) <http://www.cambridgeblog.org/2015/03/understanding-trade-agreements/>.
16. "The Politics of Trade Agreement Design: Revisiting the Depth-Flexibility Nexus", contribution to the ISQ blog (February 25, 2015) (with Leonardo Baccini and Manfred Elsig) <http://www.isanet.org/Default.aspx?TabId=1770>.
15. "Contrary to popular opinion, business actors are less successful than citizen groups at lobbying EU legislators", contribution to the blog "EUROPP: European Politics and Policy" (February 18, 2015) (with Patrick Bernhagen and David Marshall) <http://blogs.lse.ac.uk/europpblog/>.
14. "Electoral cycle timing and popular support for the EU are crucial in determining whether parties advocate referendums on European integration", contribution to the blog "European Politics and Policy" (December 17, 2013) (with Nikitas Konstantinidis) <http://blogs.lse.ac.uk/europpblog/>.

13. "Preferential trade agreements: design matters!", contribution to the blog "VOX" (November 24, 2013) (with Leonardo Baccini and Manfred Elsig) <http://www.voxeu.org/>.
12. Book review of Edward D. Mansfield and Helen V. Milner (2012) *Votes, Vetoes and the Political Economy of International Trade Agreements* (Princeton: Princeton University Press), in *Perspectives on Politics* Vol. 11 (2013), No. 2, 703-705.
11. "Who lobbies the European Union?" (2012), contribution to the blog of the European Union Democracy Observatory (<http://debate.eudo.eu/cafe/>).
10. "La actividad política de las asociaciones españolas: resultados de una encuesta" (2011), report (with Gemma Mateo).
9. "Die politischen Aktivitäten deutscher Verbände: Resultate einer Umfrage" (2011), report (with Gemma Mateo).
8. "Trade Liberalization", in Bertrand Badie, Dirk Berg-Schlosser, and Leonardo Morlino (eds) (2011) *International Encyclopaedia of Political Science* (London: Sage).
7. "Internal Coordination on EU Policy-Making: Processes and Structures in Five EU Member States", report for the Austrian Chancellor's Office (130 pages) (2010) (with Sonja Puntischer-Riekmann, and in collaboration with teams in five countries).
6. Book review of Nitsan Chorev (2007) *Remaking US Trade Policy: From Protectionism to Globalization* (Ithaca: Cornell University Press), in *Governance* Vol. 22 (2009), No. 1, 157-59.
5. Five entries for the *Dizionario dell'Integrazione Europea 1945-2008*, edited by Piero Craveri, Umberto Morelli, and Gaetano Quagliariello (2008) (Roma: Rubettino).
4. Book review of Kerry Chase (2005) *Trading Blocs: States, Firms, and Regions in the World Economy* (Ann Arbor: University of Michigan Press), in *Journal of Common Market Studies* Vol. 44 (2006), No. 5, 1109-10.
3. Book review of Finn Laursen (ed.) (2003) *Comparative Regional Integration: Theoretical Perspectives* (Aldershot: Ashgate), in *Journal of Common Market Studies* Vol. 43 (2005), No. 2, 413.
2. Book review of James Shoch (2001) *Trading Blows: Party Competition and U.S. Trade Policy in a Globalizing Era*, in *Millennium: Journal of International Studies* Vol. 32 (2003), No. 2, 374-76.
1. "Warum gibt es in Europa Integrationsbemühungen zwischen Staaten? Vorschläge für eine verbesserte Kombination der theoretischen Erklärungsansätze für regionale Integration". MA Thesis in Political Science at the University of Innsbruck (1999).

### Major datasets

5. Subnational Trade Competitiveness (STC), with Robert Huber and Yannick Stiller. See <https://www.nature.com/articles/s41597-023-02205-z>.
4. Design of Trade Agreements (DESTA), with Leonardo Baccini and Manfred Elsig: manually coded the contents of trade agreements. See [www.designoftradeagreements.org](http://www.designoftradeagreements.org). Highly cited, referred to in articles in the *Economist* (April 2017, February 2018) and used by organizations such as the European Commission, the World Bank, the Bertelsmann Foundation, and Boston Consulting Group.
3. The Political Influence of Business in the European Union, with Patrick Bernhagen and David Marshall: data from interviews with Commission officials.

2. *Insiders versus Outsiders: Interest Group Politics in Multilevel Europe*, with Gemma Mateo: data from two surveys with interest groups in five different European countries.
1. *Ratifying International Treaties by Referendum*, with Gemma Mateo: data on the positions of political parties across all EU member countries on whether to hold a referendum on the Constitutional Treaty.

## Presentations

11/25: Central European University

06/25: Conference of the European Political Science Association, Madrid (4 papers and Roundtable on "Current geopolitical developments and their implications for Europe")

12/24: University of Bayreuth

12/24: University of Salzburg

12/24: LMU Munich

11/24: Vienna University of Economics and Business

07/24: Conference of the European Political Science Association, Cologne

05/24: Workshop on "Contemporary Challenges to Trade and Trade Policy", Salzburg

03/24: Workshop on "Wissenschaft meets Außenpolitik", Berlin

01/24: Workshop on external differentiated integration, Berlin

11/23: University of Konstanz

10/23: World Trade Forum, Florence

04/23: ARENA, Oslo

03/23: University of Stockholm

09/22: World Trade Forum, Bern

06/22: IPE Conference, Burghausen, Germany

12/21: Political Economy Seminar Series, Central European University

08/20: Conference of the European Consortium for Political Research (online)

03/20: Seminar series, London School of Economics, London (cancelled due to Coronavirus crisis)

12/19: Seminar series, University of Stuttgart, Stuttgart

02/19: Seminar series, Central European University, Budapest

01/19: Seminar series, Department of Economics, University of Trier

09/18: Conference of the European Consortium for Political Research, Hamburg

06/18: Conference of the European Political Science Association, Vienna

03/18: Invited speech at the Austrian parliament

- 12/17: Workshop on global value chains, University of York
- 05/17: "Tag der Universität" of the University of Salzburg
- 03/17: Chief Economist Seminar of the Directorate General Trade of the European Commission
- 03/17: Conference on EU trade policy at the Centre for European Policy Studies, Brussels (paper and roundtable)
- 02/17: Annual Conference of the International Studies Association, Baltimore (2 papers and roundtable)
- 02/17: Invited lecture at University College London
- 10/16: Keynote speech at a symposium on interest groups, University of Amsterdam
- 09/16: Conference of the European Consortium for Political Research, Prague
- 06/16: Conference of the European Political Science Association, Brussels (2 papers)
- 03/16: Seminar series, Department of Political Science, University of St. Gallen
- 03/16: Workshop on TTIP, University of Gothenburg
- 12/15: Seminar series, European Union Centre of Excellence, University of Montreal
- 10/15: Seminar series, Institute of Economic Theory, Politics and History, University of Innsbruck
- 09/15: Seminar series, Department of Political Science, University of Geneva
- 09/15: Conference "20 Years of the World Trade Organization", Bern
- 09/15: Workshop on "The Political Economy of Trade Policy", Vienna
- 06/15: Conference of the European Political Science Association, Vienna (4 papers)
- 04/15: Presentation at the ETH Zurich, CIS Seminar Series
- 04/15: Presentation at the University of Hamburg
- 03/15: ECPR Joint Sessions, Warsaw
- 01/15: Talk on Lobbying in the European Union, University of Salzburg
- 12/14: Outreach workshop of INTEREURO project, Brussels
- 11/14: Seminar Series, Department of Political Science, University of Salzburg
- 10/14: Workshop on "Labor provisions in preferential trade agreements", University of Geneva
- 09/14: General Conference of the European Consortium for Political Research, Glasgow (2 papers)
- 06/14: Workshop on "The EU in International Negotiations", at the European University Institute, Florence
- 10/13: Conference on "Conventional wisdoms under challenge: Reviewing the EU's democratic deficit in times of crisis" at the Salzburg Centre of European Union Studies
- 09/13: Workshop on "The Purpose, Design and Effects of Preferential Trade Agreements" at the University of Bern
- 09/13: General Conference of the European Consortium for Political Research, Bordeaux (2 papers)

- 06/13: Conference of the European Political Science Association, Barcelona (3 papers)
- 05/13: Conference on "Influencing EU Politics: Mobilization and Representation of European Civil Society", Zeppelin University Friedrichshafen, Germany
- 04/13: Seminar Series, Department of Political Science, University of Salzburg
- 03/13: ECPR Joint Sessions in Mainz, Germany
- 01/13: Seminar Series, Department of Political Science, University of Salzburg
- 11/12: Workshop on interest group lobbying in the EU, University of Ljubljana
- 09/12: Conference of the German Political Science Association, Tübingen
- 06/12: Conference of the European Political Science Association, Berlin (2 papers)
- 06/12: Seminar Series, Department of Political Science, University of Salzburg
- 04/12: Workshop on bilateral investment treaties, LSE, London
- 04/12: ECPR Joint Session in Antwerp, Belgium (2 papers)
- 12/11: Plenary lecture at the annual conference of the Austrian Political Science Association, Salzburg
- 10/11: Seminar Series, Department of Political Science, University of Salzburg
- 06/11: Conference of the European Political Science Association, Dublin (2 papers)
- 05/11: Conference on "Transformations of the State: Interdisciplinary Perspectives", Oxford University
- 04/11: Antrittsvorlesung, University of Salzburg
- 12/10: Seminar Series, Department of Political Science, University of Salzburg
- 10/10: Conference on "Open Skies and the Politics of International Aviation", Barcelona Institute of International Studies, Barcelona
- 10/10: Conference on bilateral trade agreements, Graduate Institute of International and Development Studies, Geneva
- 09/10: Conference of the Standing Group on International Relations, European Consortium for Political Research, Stockholm (2 papers)
- 04/10: Seminar series, Department of Economics, University of Salzburg
- 11/09: Workshop on principal-agent analysis and the EU's foreign economic policies, World Trade Institute, Bern
- 10/09: Seminar series, IMT Lucca
- 09/09: Conference on the future of the world trading system, World Trade Organization, Geneva
- 09/09: General Conference of the European Consortium for Political Research, Potsdam (2 papers)
- 05/09: Research Seminar at the Institut Barcelona d'Estudis Internacionals
- 05/09: Research Colloquium of the UCD Dublin European Institute
- 02/09: Annual Conference of the International Studies Association, New York (2 papers)

- 11/08: Seminar series of the UCD School of Politics and International Relations
- 10/08: Political Economy workshop at Trinity College Dublin
- 08/08: Annual Conference of the University Association for Contemporary European Studies, Edinburgh (2 papers)
- 08/08: Annual Conference of the American Political Science Association, Boston
- 05/08: Research Colloquium of the UCD Dublin European Institute
- 04/08: Invited lecture, conference on interest groups in the EU, Syracuse University
- 04/08: Annual Conference of the Political Studies Association, Swansea
- 03/08: Seminar series of the UCD School of Politics and International Relations
- 03/08: Connex General Conference, Mannheim
- 03/08: Invited lecture, Centre for International Studies, Dublin City University
- 11/07: Presentation at the Services Trade Negotiations Symposium, Forfas, Dublin
- 10/07: Conference on "Opening EU Governance to Civil Society - Gains and Challenges", Piran (Slovenia)
- 09/07: Workshop on "Interest Group Influence in the EU", University of Antwerp
- 05/07: Annual Conference of the European Union Studies Association, Montreal
- 05/07: Workshop on "The EU in International Trade Governance", Syracuse University
- 12/06: Invited lecture, Department of Political Science, Trinity College, Dublin
- 11/06: Invited lecture, University Institute of European Studies, Universidad Autonoma de Barcelona
- 10/06: Annual Conference of the Political Studies Association Ireland, Cork
- 06/06: Invited lecture, Behavioural Seminar Series, Geary Institute, University College Dublin
- 06/06: Workshop on "Interest Group Influence in the EU", Institute for Advanced Studies, Vienna
- 04/06: Workshop on "Economic Interests and the Construction of Europe", Edinburgh
- 03/06: Workshop on "The State of the Art in EU Interest Representation", Hagen
- 02/06: Invited lecture, Centre for International Studies, Dublin City University
- 11/05: Workshop on "Globalisierung: Forschungsstand und Perspektiven", Arnoldshain
- 11/05: Seminar series of the School of Politics and International Relations, University College Dublin
- 09/05: General Conference of the European Consortium for Political Research, Budapest (2 papers)
- 09/05: Annual Conference of the American Political Science Association, Washington, D.C.
- 05/05: Workshop on "Research Design for Qualitative and Quantitative Research", Mannheim
- 04/05: Workshop on "The State of the Art in EU Interest Representation", Leiden
- 09/04: Conference of the European Community Studies Association Denmark, Odense

- 05/04: Invited lecture, Colloquium of the Mannheim Centre for European Social Research
- 04/04: Joint Sessions of the European Consortium for Political Research, Uppsala
- 12/03 - 09/05: 6 workshops of the Research and Training Network "Dynamics and Obstacles of European Governance", in Mannheim, Munich, London, Odense, Prague and Maastricht
- 04/98: Phi Alpha Theta Lower Illinois Regional Conference, McKendree College, Lebanon, Illinois
- 03/98: Second Annual Graduate Student History Conference, York University, Toronto

## Teaching Areas

International Political Economy, Theories of International Relations, International Cooperation, International Negotiations, EU External Relations, Political Economy of European Integration, Research Design, Qualitative and Quantitative Methods.

## Supervision

- 2026: External examiner of the PhD thesis by Aneel Waqas Khan (Minhaj University Lahore): Analysis of PAK-US Relations as a Challenge for Pakistan's Political Security (2008-2022)
- 2025: External examiner of the PhD thesis by Ilgi Hamarat (UPF): Networks of Influence: A Social Network Analysis of Interest Group Politics in the European Union
- 2024 -: Supervision of the PhD thesis by Young-Jun Choi
- 2024 -: Supervision of the PhD thesis by Denis Anwar
- 2023 -: Supervision of the PhD thesis by Nacjune Choi
- 2023: External examiner of the PhD thesis by Carl Vikberg (Stockholm): Non-State Participation in International Organizations
- 2022 -: Supervision of the PhD thesis by Ali Isgandarov
- 2021 - 2025: Supervision of the PhD thesis by Stefan Hee: The Distributional Effects of Trade
- 2021 - 2025: Co-supervision of the PhD thesis by Alexandra Bögner: Leveraging Trade for Climate – EU Efforts to Influence Partners' Climate Policies Through Linkages With Trade and Their (In)Effectiveness
- 2021: External examiner of the PhD thesis by Elisa Cencig (LSE): Lobbying across venues in EU financial regulation
- 2020: External examiner of the PhD thesis by Alessandro Guasti (LSE): The systemic effects of labour rights provisions
- 2018 - 2022: Supervision of the PhD thesis by Yannick Stiller: Who are the winners and losers of trade liberalization? Examining the role of trade competitiveness in the modern politics of globalization
- 2018: External examiner of the PhD thesis by Robert Huber (ETH Zürich): Climate and Environmental Policy between Responsiveness and Responsibility
- 2017 - 2021: Supervision of the PhD thesis by Christina Anderer: GVCs and the political economy of trade

2017 - 2021: Supervision of the PhD thesis by Christoph Mödlhamer: Intellectual property rights provisions in PTAs (received the 2022 prize for best thesis by the Austrian Political Science Association)

2017: External examiner of the PhD thesis by Maarten Smeets (Maastricht University): The WTO multilateral trading system in a globalising world: Challenges and opportunities

2016 - 2019: Koreferent of the PhD thesis by Dominique Bruhn (ETH Zurich): Preferential Trade and Investment Agreements in an Interconnected World: Design, Diffusion and Effects

2016: External examiner of the PhD thesis by Davit Sahakyan (University of Trento): Reassessing North-South Relations: An Examination of North-South Preferential Trade Agreements for Developing and Emerging Economies

2015: External examiner of the PhD thesis by Emma Catterall (Queen's University Belfast): Interest Groups, Influence, and the European Commission: Identifying reliable providers of information

2014 - 2017: Supervision of the PhD thesis by James Wilhelm: EU Issue Voting in National Elections (received the 2018 Award of Excellence by the Austrian ministry of science and 2nd prize for his thesis in the University of Salzburg's 2017 Young Investigator Award)

2014: Internal examiner of the PhD thesis by Jörg Paetzold: Essays on the Economics of Labour Market Policies and Taxation in Europe

2013 - 2017: Supervision of the PhD thesis by Lisa Lechner: Empirical Analysis of Trade Agreements and their Effects on Human Rights (winner of the University of Salzburg's Young Investigator Award 2017 and the 2017 science prize of the Austrian Chamber of Commerce Salzburg)

2012: External examiner of the PhD thesis by Mattia Guidi (European University Institute): Explaining and assessing independence: national competition authorities in the EU member states

2012 - 2014: Co-supervisor (together with Adrienne Héritier) and external examiner of the PhD thesis by Markus Gastinger (European University Institute): Negotiating Bilateral Trade Agreements in the European Union

2011 - 2014: Committee member and examiner of the PhD thesis by Johan Adriaensen (Catholic University Leuven): Politics without principals

2011 - 2014: Supervision of the PhD thesis by Laura Andreea Baroni: Interest Group Influence in the European Parliament (funded through doctoral college)

2011: External examiner of the PhD thesis by Jappe Eckhardt (University of Antwerp): Taking a Firm Stance: The Political Economy of Business Lobbying in EU Trade Policy towards China

2010 - 2014: Supervision of the PhD thesis by Sonja Müller: Bargaining Strategies in EU Negotiations

2009 - 2011: Supervision of the PhD thesis by Ilze Ruse: Coalition-building and Bargaining Power in EU Council Negotiations

2009 - present: about 8 BA theses per year

2009: External examiner of the PhD thesis by Mario Kölling (University of Zaragoza): Financial Negotiations in the European Union

2009: External examiner of the PhD thesis by Michael Seifu (Dublin City University): Credible Commitment and Economic Growth in Africa

2009 - 2013: External member of the PhD Committee for Hans Diels (Antwerp University): Transnational actors and international cooperation

2007: Internal examiner of the PhD thesis by Michael Mulqueen: Re-evaluating Irish National Security Post 9/11

2006 - 2010: Supervision of the PhD thesis by Michael Breen: The Political Logic of IMF Lending and Conditionality (funded by a UCD Ad Astra Scholarship). Successfully defended on 24 September 2010. Michael is a lecturer at Dublin City University

2005-2009: committee member of six PhD students at University College Dublin

2005 - present: about 5 master theses per year (the master theses by Thomas Lehner and Florian Habersack were awarded the prize as best master thesis in Austria by the Austrian Political Science Association in 2016 and 2018, respectively. The master thesis by Christian Resch was awarded the 2017 science prize of the Austrian Chamber of Commerce Salzburg.)

## Departmental and University Service

2024 - present: Chair of the Department of Political Science, University of Salzburg

2022 - 2025: Elected member of the curriculum committee for the PhD programme of the faculty of social sciences at the University of Salzburg.

2021: Chair of the Habilitation committee for Dr Robert Schütt.

2016 - present: Co-proponent of doctoral school on quantitative methods.

2016 - present: Vice chair of the curriculum committee for the BA Philosophy, Politics and Economics at the University of Salzburg.

2014 - present: Co-proponent of a new BA degree in Philosophy, Politics and Economics at the University of Salzburg. Since 2016, member, and since 2020, deputy chair of the curriculum committee of this degree.

2014 - 2016: Elected member of the curriculum committee for the PhD programme of the faculty of humanities and social sciences at the University of Salzburg.

2012 - 2014 and 2017 - 2024: Member of the doctoral studies committee (Promotionskommission) of the faculty of humanities and social sciences at the University of Salzburg.

2011 - 2013: Member of the executive committee of the Salzburg Centre of European Union Studies.

2011 - 2013: Member of the University of Salzburg working group "Quality development research".

2009 - 2013: Vice chair of the curriculum committee for political science at the University of Salzburg. From 2013 onwards member of that committee.

2005 - 2009: Large number of functions at the UCD School of Politics and International Relations, among them Chair of the Graduate Studies Committee (2007-08), school representative on the UCD College of Human Sciences Graduate Taught Programmes Board, Erasmus coordinator (2006-07), and co-director of the UCD Graduate Programme in International Relations (2005-09).

1998 - present: Member (student member) of search committees for chairs in International Relations and Public Policy (both EUI, 2002), an assistant professorship in European history (Eastern Illinois University, 1998), several postdoctoral research fellowships (UCD, 2007 and 2008), chairs in organic chemistry (Salzburg, 2010), comparative politics (Salzburg, 2012), political science methods (Salzburg, 2018, chair), politics of the EU (Salzburg, 2019, chair), and macroeconomics (Salzburg, 2019), and several assistant professorships (Salzburg, 2009 onwards).

## Other Professional Activities

### *General*

Discussant at the conference of the Early Career group of the German Association for Political Science's IR section in Tutzing, 2026.

Instructor at the summer school of the Jean Monet Network on Transatlantic Trade Politics in Carleton, 2023.

Member of the Steering Committee of the ECPR Standing Group on International Relations (2016-2019).

Instructor at the ECPR summer school on interest group politics (2012 Kristiansand, 2013 Barcelona, 2015 Hamburg, 2016 Copenhagen).

Work package leader (together with Manfred Elsig) in the Swiss National Centre of Competence in Research (NCCR) Trade Regulation.

Founding member of the ECPR Standing Group on Interest Groups, 2009.

Member of the Economic Negotiation Network, 2007 onwards.

Discussant of papers at a large number of international conferences, workshops, and seminars.

Representative for the University College Dublin in the EU Network of Excellence "Connecting Excellence on European Governance" (CONNEX), 2006-2008.

Co-convenor of a work package entitled "The reshaping of state-society relations through international and European governance" in the framework of the EU Network of Excellence "Connecting Excellence on European Governance" (CONNEX), Research Group 4 (together with Dirk De Bièvre), 2004-2008.

### *Workshop and conference organization*

Co-convenor of a section at the 13th Biennial Conference of the ECPR Standing Group on the European Union, July 2026 (with Maurizio Carbone).

Co-organizer of the Annual Conference of the Austrian Political Science Association, September 2025, University of Salzburg.

Co-organizer of a workshop on "LLMs and the Study of International Relations", September 2025, University of Salzburg (with Markus Gastinger, Martin Cortina and Mehmet Yavuz).

Co-organizer of a workshop on "The Geopoliticization of Trade Policy", May 2025, University of Salzburg (with Gemma Mateo).

Co-organizer of a workshop on "Contemporary Challenges to Trade and Trade Policy", May 2024, University of Salzburg (with Stefan Hee and Ali Isgandarov).

Co-organizer of a workshop on "International organizations beyond IGOs", September 2022, University of Salzburg (with Markus Gastinger).

Organizer of a workshop on "Trade Policy in the Age of Populism" in the framework of the PoSIG Teacher Academy, July 2022.

Organizer of a workshop on "Responding to the Contestation of Trade Policy", May 2022, University of Salzburg.

Co-organizer of a workshop on “Responding to the Contestation of Trade Policy”, November 2021, University of Antwerp (with Dirk De Bièvre and Scott Hamilton).

Co-organizer of a section at the Annual Conference of the ECPR in Innsbruck, August 2020 (with Lisa Lechner).

Co-organizer of a section at the 10th Pan-European Conference of the ECPR Standing Group on the European Union, June 2020 (with Sophie Meunier).

Organizer of a workshop on “The design and effects of preferential trade agreements” at the University of Salzburg, May 2020 (canceled due to COVID-19).

Co-organizer of the 12th Annual Conference on the Political Economy of International Organizations (PEIO) in Salzburg, February 2019 (with Christoph Moser and Gabi Spilker).

Organizer of a workshop on “Interest group influence: Improving on the state of the art”, University of Salzburg, May 2016.

Co-organizer of a workshop of the INTEREURO project, December 2014 (with Jan Beyers and Iskander De Bruycker).

Co-organizer of a workshop on “The EU as an economic power: towards a just global economic order?”, July 2014 (with Manfred Elsig).

Scientific coordinator of a workshop on “The EU in International Negotiations”, June 2014 (with Adirrenne Héritier).

Co-organizer of a workshop on “Trade Cooperation: The Creation, Design and Effects of Preferential Trade Agreements”, September 2013 (with Manfred Elsig).

Co-organizer of a workshop at the ECPR Joint Sessions in Mainz, March 2013 (with Dirk De Bièvre).

Co-organizer of a workshop in the framework of the Dreiländerkonferenz, Basel, January 2011 (with Manfred Elsig).

Co-organizer of a workshop at the World Trade Institute, Bern, November 2009 (with Manfred Elsig).

Co-organizer of a panel at the ECPR General Conference in Potsdam, 10-12 September 2009 (with Michael Bechtel).

Co-organizer of a section at the ECPR General Conference in Potsdam, 10-12 September 2009 (with Frank Häge and Bjorn Hoyland).

Co-organizer of a workshop at the ECPR Joint Sessions in Lisbon, April 2009 (with Manfred Elsig).

Co-organizer of a workshop on “Negotiation Theory and the EU: The State of the Art”, University College Dublin, November 2008 (with Gemma Mateo and Daniel Thomas).

Co-organizer of a workshop on “Interest Groups in European Union Policy-making”, CONNEX Final Conference, March 2008 (with Dirk De Bièvre).

Co-organizer of a workshop on “Interest Group Influence”, Antwerp University, September 2007 (with Dirk De Bièvre).

Co-organizer of a workshop on “The EU in International Trade Negotiations”, Syracuse University, New York, May 2007 (with Hubert Zimmermann).

Co-organizer of a workshop on “Interest Group Influence in the EU”, Institute for Advanced Studies, Vienna, June 2006 (with Dirk De Bièvre and Irina Michalowitz).

Organizer of two panels at the European Consortium for Political Research (ECPR) Conference in Budapest 8-11 September 2005: “The European Union in International Trade Governance” and “Who governs? The determinants of state-society relations”.

Co-organizer of a methods workshop in the framework of the Research Training Network “Dynamics and Obstacles of European Governance”, University of Mannheim, December 2003 (together with Dirk De Bièvre).

### *Public outreach*

Interview with the SN Uni Nachrichten on students and democracy (16 March 2026).

Interview with Salzburg24 on public international law (2 March 2026).

Interview with Salzburg24 on first year of Trump (20 January 2026).

Interview for the Ö1 Radiokolleg (Austrian national radio) on trade and peace (15 September 2025).

Interview for *The Pioneer* on the EU-Mercosur agreement (8 September 2025).

Interview for article on US-Russia negotiations *Salzburg24* (12 August 2025).

Interview for article on trade agreements in *Der Standard* (9 April 2025).

Interview on elections in Germany, ORF Salzburg (19 February 2025).

Hour-long discussion on Trump’s trade policy, ORF Ö1 radio (3 February 2025).

Interview on Trump’s trade policy, ORF Salzburg (23 January 2025).

Interview on the negotiations for a new Austrian government, TVP World (5 January 2025).

Interview on Syria for *salzburg24.com* (9 December 2024).

Interview on the consequences of the Austrian parliamentary elections for Europe, TVP World (30 September 2024).

Interview on lobbying for TV program “Wider View”, TVP World (19 September 2024).

Interview for Antenne Salzburg radio on electoral campaigns (27 August 2024).

Interview for Antenne Salzburg radio on the US elections (16 July 2024).

Live interview on ORF television on EP elections (10 June 2024).

Expert on hour-long ORF Radio Salzburg programme on EP elections (10 June 2024).

Speaker on a roundtable on EU trade policy, De Warande, Brussels (24 April 2024).

Speaker on a roundtable on EU trade policy, Chatham House, London (23 April 2024).

Participation in “Wissenschaft meets Außenpolitik” workshop, Berlin (March 2024).

Interview with *Follow the Money* ([www.ftm.eu](http://www.ftm.eu)) (21 April 2023).

Participation in roundtable on effectiveness of sanctions (18 January 2023).

Interview with Austrian TV channel ORF 1 on lobbying in the EU (13 December 2022).

Interview for *Open-Science-Magazin* on open science (October 2022).

Interview for Antenne Salzburg radio on the Russia-Ukraine war (21 September 2022).

Expert on hour-long ORF Radio Salzburg programme on the Russia-Ukraine war (28 February 2022).

Interview on the economic aspects of the Russia-Ukraine crisis, ORF Salzburg Radio (24 February 2022).

Presentation on “Lobbying in the EU” at the Remise Bludenz (22 October 2019).

Presentation on Brexit for the international EuRegio summer academy (24 June 2019).

Live interview on the elections to the European Parliament on Austrian public television (23 May 2019).

Expert for the report “Opening Doors in Brussels” by the Public Affairs Council (2019).

Expert on hour-long ORF Radio Salzburg programme on EU summit in Salzburg (20 September 2018).

Feature on my ERC grant in the *Uni Report* of the University of Salzburg (June 2018).

Contribution to article on trade agreements in *Il Sole 24 Ore* (March 2018).

Presentation for staff of the Austrian parliament on EU trade agreements (February 2018).

Witness to the International Trade Committee of the UK House of Commons, London (December 2017).

Speaker on a panel on Brexit and European integration, Vienna (November 2017).

Feature on my research on trade policy in the *Kronen Zeitung*, Austria’s largest daily (August 2017).

Press coverage on my project on interest group influence on politico.eu, derstandard.at, orf.at, the *Salzburger Nachrichten* and the *Tiroler Nachrichten*, among many other outlets (24 and 25 April 2017).

Speaker on a roundtable on EU trade policy, Brussels CEPS (27 March 2017).

Interview with FM4 Radio (programme “Reality Check”) on the EU-Japan trade negotiations (22 March 2017).

Feature on my ERC grant in the Uni Beilage of the *Salzburger Nachrichten* (11 March 2017).

Interview with FM4 Radio on trade agreements (31 January 2017).

Interview with Austrian public television on trade agreements (31 January 2017).

Interview with FM4 Radio (programme “Reality Check”) on TISA (23 January 2017).

Quoted in EU Trade Insights (14 November 2016).

Interview for an article on trade liberalization in the *Salzburger Nachrichten* (October 2016).

Interview on TTIP with Swiss public radio (September 2016).

Interview on TTIP with Austrian public television (September 2016).

Interview with ResearchGate on TTIP (May 2016).

Interview with Altinget (Danish online medium) on TTIP (April 2016).

Panelist in public discussion on TTIP with Trade Commissioner Cecilia Malmström (March 2016).

Interview on lobbying in the European Union for the Dutch NPO Radio 1 (September 2015).

Press release on my public opinion survey on TTIP, 22 May 2015. Published among others in the *Tiroler Tageszeitung* (“TTIP - Privater Investorenschutz sorgt für deutlich höhere Ablehnung”).

The *Salzburger Nachrichten*, 10 March 2012, published an article on my trade policy research (“Handelspakete greifen in Autonomie ein”).

The *Verbände Report* (November 2011, pp. 6-13) published an article on my research (with Gemma Mateo) on German associations.

Appearance in the research report of the University of Salzburg (2011).

Interview on the state of political science at the University of Salzburg, published on [salzburg.orf.at](http://salzburg.orf.at) (26 October 2009).

Interview on the state of political science at the University of Salzburg, published on [www.derstandard.at](http://www.derstandard.at) (30 April 2009).

Interview on the Irish referendum on the Lisbon Treaty for Radio Germany International (13 June 2008).

Contribution to the Irish negotiation strategy in the services negotiations of the World Trade Organization (19 November 2007).

### *Editorial board and international advisory board memberships*

Political Science Research and Methods (Editorial Board, 2023 - )

Institute for Replication (Editorial Board, 2021 - )

Interest Groups & Advocacy (Editorial Board, 2019 - )

European Political Science Review (Editorial Board, 2018 - )

European Journal of International Relations (Management Committee, 2016 - 2019)

International Studies Review (Editorial Board, 2013 - 2015)

Journal of European Public Policy (Editorial Board, 2013 - )

Swiss Political Science Review (International Advisory Board, 2011 - 2014)

### *Reviewing*

**Journals:** *American Journal of Political Science*; *American Political Science Review*; *British Journal of Political Science*; *Business & Politics*; *Cambridge Review of International Affairs*; *Climate Policy*; *Comparative Political Studies*; *Cooperation and Conflict*; *Empirica: Journal of European Economics*; *European Economic Review*; *European Journal of International Relations*; *European Journal of Political Research*; *European Political Science Review*; *European Union Politics*; *Geopolitics*; *Governance*; *Hague Journal of Diplomacy*; *Integration*; *Interest Groups & Advocacy*; *International Interactions*; *International Journal*; *International Organization*; *International Studies Quarterly*; *Italian Political Science Review*; *Journal of Common Market Studies*; *Journal of European Public Policy*; *Journal of International Relations & Development*; *Journal of Politics*; *Journal of Public Affairs*; *Journal of Public Policy*; *Österreichische Zeitschrift für Politikwissenschaft*; *Perspectives on Politics*; *Political Analysis*; *Political Behavior*; *Political Communication*; *Political Research Quarterly*; *Political Science Research and Methods*; *Politics*; *Politics and Governance*; *Politics and Policy*; *Politische Vierteljahresschrift*; *Public Administration*; *Public Choice*; *Regulation & Governance*; *Review of International Economics*; *Review of International Organizations*; *Review of International Political Economy*; *Review of International Studies*;

*Scandinavian Political Studies; West European Politics; World Politics; World Trade Review and Zeitschrift für Internationale Beziehungen.*

**Books:** Cambridge University Press; Edward Elgar Publishing; Oxford University Press; Palgrave (Development Studies Series, European Union Series); Routledge; Springer.

**Projects, awards, prizes etc.:** Austrian Academy of Sciences; Austrian Political Science Association (annually, member of final jury in 2010 and 2013); COST Association; Danish Council for Independent Research; Duncan Black Award; Economic and Social Research Council; EPSR Prize for Early Career Scholars (2025); European Research Council (ERC); FIW research conference; Freiburg Institute for Advanced Studies; Fritz Thyssen Stiftung; German Foundation for Peace Research; German Research Foundation (DFG); Global Governance Programme, EU; Horizon Europe Research and Innovation Action (also panel member); Independent Research Fund Denmark; K.U. Leuven; Marie Skłodowska-Curie Actions; Netherlands Organisation for Scientific Research (NWO); Research Foundation - Flanders (FWO); Swiss National Science Foundation; University of Salzburg research grants.

**Habilitation theses:** external member of the habilitation committees of Michal Parizek (Charles University Prague, 2023) and Franz Eder (University of Innsbruck, 2014); internal member of the habilitation committee of Michael Blauburger (University of Salzburg, 2015); chair of the habilitation committees of Robert Schütt (University of Salzburg, 2021) and Kathrin Bachleitner (University of Salzburg, 2024).

**Promotions:** external evaluator for promotions at various universities (CEU, Charles University Prague, LSE, TUM etc.).

**Jobs:** external evaluator for a professorship in International Relations at the University of Göttingen, a professorship in political science at the University of Basel, an assistant professorship at the Technical University München, and a professorship at the University of Siegen. External member of search committee for professorship in International Political Economy at the Free University Berlin (2018). External member of search committee for assistant professorship in Comparative Political Economy at the Technical University München (2019).

### *Membership in professional associations (varying over years)*

In different years: American Political Science Association, Austrian Political Science Association, European Community Studies Association Austria, European Political Science Association, European Union Studies Association (USA), International Studies Association, Political Studies Association UK, Political Studies Association Ireland, and University Association for Contemporary European Studies.

## Language skills

German: mother tongue

English: excellent writing, speaking, and reading skills

Spanish: excellent writing, speaking, and reading skills

Italian: fluency in reading, medium writing and speaking skills

French: fluency in reading, medium writing and speaking skills